



Corporate Brochure

AI ENERGY GROUP



Content

1	CEO'S Message	8
2	Background	10
3	Bunkering Services	16
4	Compliance and QHSE	22
5	Milestones	26
6	Operations	28
7	Projects & Maintenance	38
8	Logistics and Support Service	42
9	Human Capital & Resources	46
10	Awards	48







1

Only the Purest Form





CEO'S Message



Look out for a human
need and reach out to
meet that need

Pastor Chris Oyakhilome DSc, DD.



s Solution Providers, this is the quote that fuels our passion.

I welcome you to AI Energy Group where we are purposed to leave an indelible mark of Excellence and Perfection wherever we imprint our footsteps.

In 2008, a vision was born to develop AI Energy (AI) into a world class integrated energy group, dedicated to the total satisfaction of our clients.

Almost a decade and half down the line, ably supported by a team of dedicated, committed, and hardworking professionals who work unyieldingly to uphold the set high standards, we have made significant strides in our various endeavours making us the preferred sought-after Organization.

AI Energy has evolved into a leader in the supply and delivery of quality petroleum products, providing excellent logistical services with speed, safety and a clean environmental footprint while focusing on the health needs of our employees and clients at large.

At AI Energy we are too persuaded to be dissuaded, not to be amongst the best but to

be the best, dominating in everything that has a name.

This is a path less favoured in our industry, but with our resources, human capital, and state of the art machinery, we have been able to meet the growing needs of the sector to the delight of our varied clients. It is our resolve to stay committed in ensuring AI Energy's leadership and dominance in our industry.

I invite you journey with us in discovering who we are, our products, our vision, our partners, our structured plan and why you should join the growing success story that is AI Energy.

Thank you.

Abigail Harley

Chief Executive Officer
AI Energy Group





Background



We believe that our extensive experience, quality, health, safety and environment management systems and proprietary software systems allow us to meet our customers' specific requirements.

AI Energy Group (AI) is a private limited liability company incorporated under the Companies Code, 1963 [ACT 179] duly licensed as an Oil Marketing Company with a Logistics and Support Service Subsidiary rendering services to Clients across the entire country.

AI Energy was licensed by Ghana National Petroleum Corporation (GNPC), under permit number 1371410, in January 2009 to provide services to the Upstream Petroleum Industry in Ghana. Through an Act of Parliament, Act 821, Petroleum Commission was established in July 2011 as the new Upstream Petroleum Regulator to regulate, manage and co-ordinate all the activities in the Upstream Petroleum Industry in Ghana of which AI Energy Group obtained license number PC/000224/B/07. For the Downstream Petroleum Industry, AI Energy is licensed by the National Petroleum Authority (NPA), to provide bunkering and related services.

Utilizing leading edge technology and proven operating standards, AI endeavors to be the industry leader; setting the benchmark for procurement and distribution of petroleum products and excellent support services.

AI Energy Group is an indigenous Ghanaian Oil Marketing Company which supplies petroleum products to down, mid and upstream petroleum industry as well the public. The company has attained its ISO 9001:2015 and Trace International Certification, is a member of Platts Bunkerworld and registered with all the petroleum industry regulatory authorities.

Our business units consist of excellent and highly experienced individuals who are focused on value creation for our clients. As a company with a

global reach, we are able to customize solutions to meet our client's individual petroleum needs.

We supply bulk fuel to clients in the Telecommunication Industry, Banking Industry, Shipping Industry, Vessel (Quayside and Offshore deliveries), Retail Outlets, etc.

We believe that our extensive experience, quality, health, safety and environment management systems and proprietary software systems allow us to meet our customers' specific requirements. Our unique ability helps us to deliver excellent, sophisticated operations and services in a safe manner. Our successful track record in the sale and distribution of petroleum products makes us an invaluable leader; setting the benchmark for procurement and distribution of petroleum products and excellent services.

ISO 9001:2015

Platts Bunkerworld member





Vision

To develop AI Energy Group into a World Class Integrated Energy, Petroleum, Logistics and Support Services Organisation dedicated to Total Client Satisfaction

Mission

Our mission is to provide high quality, convenient and safe integrated energy and petroleum products, as well as excellent logistical and support solutions to our clients.

Our Core Values



Safety



Reliability



Quality



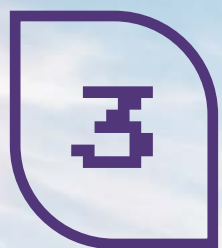
Excellence

**CORE
VALUES**

Our Strategy

It's our strategy to expand the global reach of our business and partner investments by capitalizing on our ability to effectively manage the sale and distribution of petroleum products in multiple locations. We continue to make efforts to increase tanker truck fleet and vessel fleet through the purchase of high quality and efficient trucks and through partnerships with owners of well-conditioned and efficient vessels that meet rigorous industry standards.





Bunkering Services



Ey dint of our strategic partnerships with leading International Offshore Companies operating globally, AI Energy Group supplies and delivers a comprehensive range of Marine Gasoil, Fuel Oil etc in strict adherence to ISO 8217 standards. We provide bunkering and other auxiliary services to Ocean-going vessels, Bulk carriers, fishing vessels, commercial vessels, Navy vessels, offshore vessels, dry bulk commodity carriers, cruise-liners, ferries, fishing, as well as specialized offshore exploration and production vessels (oil rigs) and dredgers with ANY required volumetric demand over a limitless period. This is facilitated via Dynamic Positioning (DP) Offshore Barges and Tankers of varying capacities, with the requisite modern technology and equipment coupled with the speed and excellence desired by clients across the globe; setting the benchmark for procurement and excellent services.

Our robust and well calibrated fleet of tanker trucks enhance a smooth and seamless delivery of various quantities

of marine fuels in-port at all the ports in Ghana.

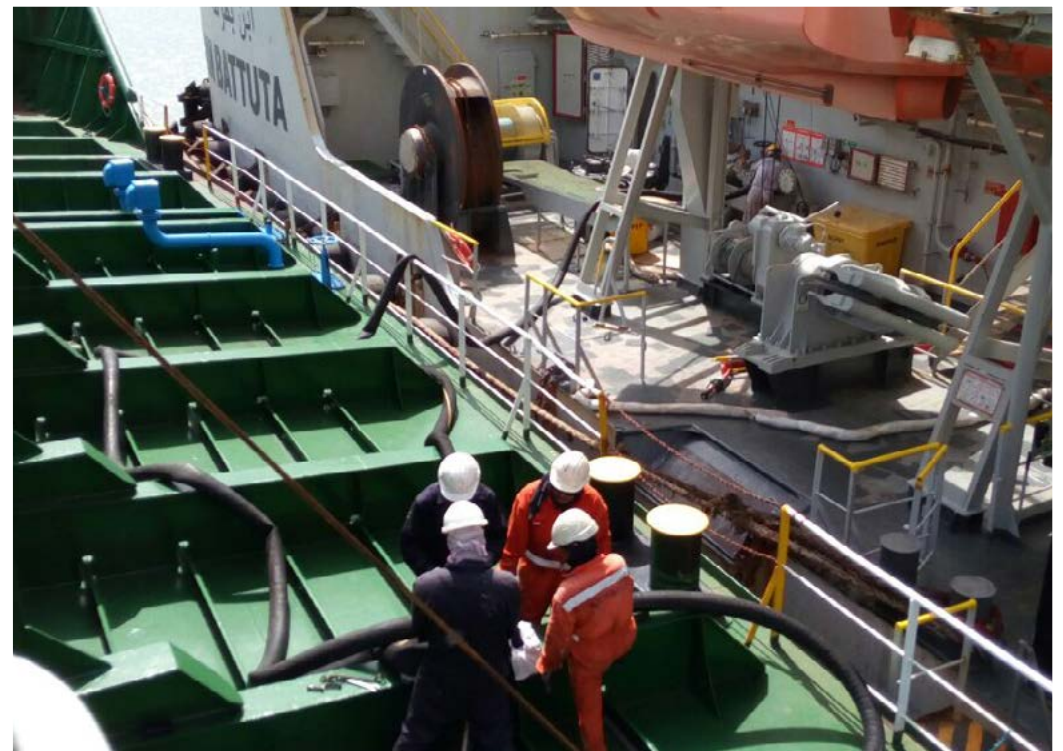
AI Energy is bunkering and bunkering is AI Energy! We have a remarkable Team/Personnel/Human Capital with the Practical experience and Track record committed to Professionalism and the right Partnerships.

For all Bunkering operations, our Compliant company ensures that we attain the relevant National and International Permits creating Profit for our stakeholders and setting the Pace in the industry. For the avoidance of delays and any other inconvenience to client, we ensure that all National Regulators (The National Fire Service, Port Fire/Naval Fire) are present at all bunkering operations to ensure absolute safety prior, during and after bunkering. AI has in place highly sophisticated emergency preparedness equipment including spill booms with competent bunkering officers well equipped to man and coordinate its deployment. We have strong collaborations with Ghana Ports and Harbours Authority (GPHA) to assist in all forms of emergencies including

spillages in the nearly impossible event of its occurrence.

AI Energy has the appropriate equipment and machinery from calibrated flowmeters to pumps for the delivery of all types and categories of bunker fuels; Intermediate Fuel Oils (180 and 380 cst), Marine Gas Oil, Marine Fuels, Marine Lubricants, etc. to our resolute and sophisticated clients.

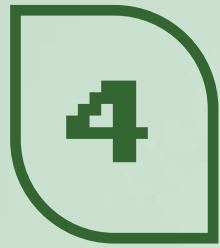
In conformance to International requirements for bunkering, fuel sampling is done using internationally approved oil analysis methods by the expertise of well-trained bunkering officers and surveyors. Samples are retained for not less than 3 months per MARPOL IV regulations. Independent and certified Surveyors with well calibrated equipment are deployed on all bunkering operations to ensure the quality and quantity of fuel supplied to avert all forms of disputes. We ensure continuous real time reporting on all bunkering operations, keeping our teeming esteemed Clients at ease and in touch with our services.











Compliance and QHSE



CERTIFIED

The bedrock that sustains AI Energy's unique lustre in the industry is its strong Quality, Health, Safety, Environment (QHSE) and Compliance culture.

We harness the benefits of high standards and best practices to yield excellent outcomes to our teeming clients and stakeholders. We have an Integrated Management System (IMS) encompassing ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 standards for quality, environmental and Occupational Health and Safety management respectively.

AI Energy employs risk-based thinking, client-oriented and proactive approach to all its operations; bulk deliveries, bunkering etc. We proactively assess and mitigate risks by identifying, analysing and effectively managing all the quality, health, safety and environmental (QHSE) risks and opportunities emanating from our business operations to prevent incidents and failures in every operation we undertake.

From enquiries to delivery of the specified product the client is carried along the haul in a unique experience of timely updates on progress in the flow.

Services are customised to client needs as we know each one is unique in their own way.

Each drop of bunker/product we supply is.... a capsule of peace of mind, because of the well-established and effectively implemented QHSE Training programme for personnel to keep them updated and abreast with developments in the industry and to better understand and exceed client needs in all our delivery processes.

Our strong management team is made up of highly trained (locally and internationally), qualified, motivated, professional and skilled staff who know how to deliver value in a terrain characterised by high risk of price volatility to engender client satisfaction.

Due diligence and risk assessments for continuous improvement are conducted on our processes and partners to eschew

any harm whiles we deliver our top-notched products and services to our clients.

All our business operations are insured against liabilities.

AI Energy is compliant with the Trace International/TCompliance Due Diligence scheme for anti-bribery and anti-corruption which underpins all our operations.

We are well resourced and prepared for all emergencies from diverse fronts. We have a well-trained team who partner with national emergency institutions, including Ghana Navy, Ghana Maritime Authority, Ghana Ports and Harbours Authority, Ghana National Fire Service etc., to contain all forms of emergencies.

We effectively implement the hierarchy of hazard control with Personal Protective Equipment (PPE) as the last resort. Safety equipment, spill kits and other state-of-the-art logistics are made available to manage operations holistically and efficiently.







Milestones

May 2009

Registration and Incorporation of Abinatha Investments

2011

Evolved from Abinatha Investments to AI Energy Group with its subsidiaries, including AI Logistics, AI Support Services, Oil Resources, AI Energy and Petroleum, etc.

2015

ISO 9001:2008 Certified by TUV Intercert

2016

ISO 9001:2015 Certified by TUV Intercert with a broader scope to include the Retail Outlets.

January 2016

Start of the permanent Takoradi Office and Accommodation complex

August 2016

Bolgatanga Station built and commissioned

December 2016

Cape Coast Station built and commissioned

September / November 2017

Anloga & Assin Fosu Stations built and Commissioned.

2018

ISO 45001 Certification

March 2019

Odorkor Station built and Commissioned.

2021

Commencement of New Head office Project





Operations



Bunkering

AI Energy is one of the most efficient and reliable bunkering company in the Gulf of Guinea providing quality products and services, trusted expertise and the best execution to our clients. AI Energy Group strictly complies with ISO 8217 quality standards for all grades of marine fuels supplied.

Throughout our partnership with leading international offshore companies

operating all over the world, AI supplies and delivers a comprehensive range of marine fuels to ocean-going tankers, containerships, dry bulk commodity carriers, cruise-liners, ferries, fishing, as well as specialized offshore exploration and production vessels (oil rigs), dredgers, and salvage vessels of ANY volume.

This is made possible through offshore barges of varying capacities, with the requisite modern technology coupled with the speed and excellence desired by any client across the globe.

For in port deliveries, we are able to supply marine fuels in various quantities with our fleet of tanker trucks.

AI is bunkering and bunkering is AI. We have the People with the Practical experience and Past records



committed to Professionalism and the right Partnership, relevant national and international Permits creating Profit for our stakeholders and setting the Pace in the industry. At AI, we call it the 8Ps.

AI has equipment and machinery to deliver all types and categories of bunker fuels; Intermediate Fuel Oils (180 and 380 cst), Marine Gas Oil, Marine Fuels, Marine Lubricants, etc. to our varied and sophisticated clients.

Sampling using internationally approved sample bottles are taken by well-trained bunkering officers and surveyors. Samples are retained for not less than 3 months per MARPOL IV regulations.

Independent and certified Surveyors with well calibrated equipment are deployed on all bunkering operations to

ensure the quality and quantity of fuel supplied to avert all forms of disputes.

We ensure continuous real-time pictorial and video update reporting on all bunkering operations, making our clients have an enjoyable and fulfilled bunkering experience

All national regulators are informed of all bunkering operations to avert delays and arrests.

The National Fire Service, Port Fire or Naval Fire are in attendance for all bunkering operations to ensure safety of operation prior, during and after bunkering.

AI has in place highly sophisticated emergency preparedness equipment with bunkering officers well equipped

and trained to man and coordinate its deployment. We have strong collaborations with Ghana Ports and Harbours Authority (GPHA) to assist in all forms of emergencies including spillages in the nearly impossible event of its occurrence.

Our partnering bunkering suppliers have emergency preparedness equipment to contain all forms of spillage if it so happens with spill booms and related equipment.



Bulk Consumer Distribution



We deliver all forms of petroleum products, including Petrol, Diesel, Lubricants, Residual Fuel Oil, Liquefied Petroleum Gas (LPG), Naphta, etc. to bulk consumers in the Telecommunication, Banking, Offices, Malls, Construction sites, Mines, etc. across the length and breadth of the country.

We achieve this through our well trained Bulk Road Vehicle (BRV) Drivers who are committed to the quality, safety, health and environment. BRVs are in top shape, calibrated, equipped with all safety equipment and emergency preparedness equipment to deliver fuel at the right quality, right quantity at competitive prices, at your most convenient location.



Mobile Fuel Deliveries



AI Energy has top of the line infrastructure set up to supply mobile fuel to all clients. Our well-coordinated network is linked to our state of the art mobile and web apps to seamlessly provide mobile fuel supplies to our cherished customers all across the country.

We understand the market and know that your requests may not come in bulk so we have created a tailor-made solution to serve small-scale requests for your office and home machinery.

No matter the time or place, you can just pick up your phone, make a request and you will be served with premium quality products at your doorstep.



Dotted Deliveries

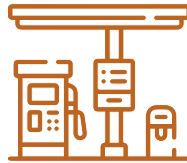


We supply dotted fuel deliveries to our clientele in the communication industries all across the country. Our state-of-the-art Bulk Road Vehicles (BRVs) are equipped with flow meters and robust enough to easily scale any hill to get to site.

With AI Energy, your requests for dotted deliveries are sorted giving you the peace of mind to concentrate on your core business.



Retail Network Distribution

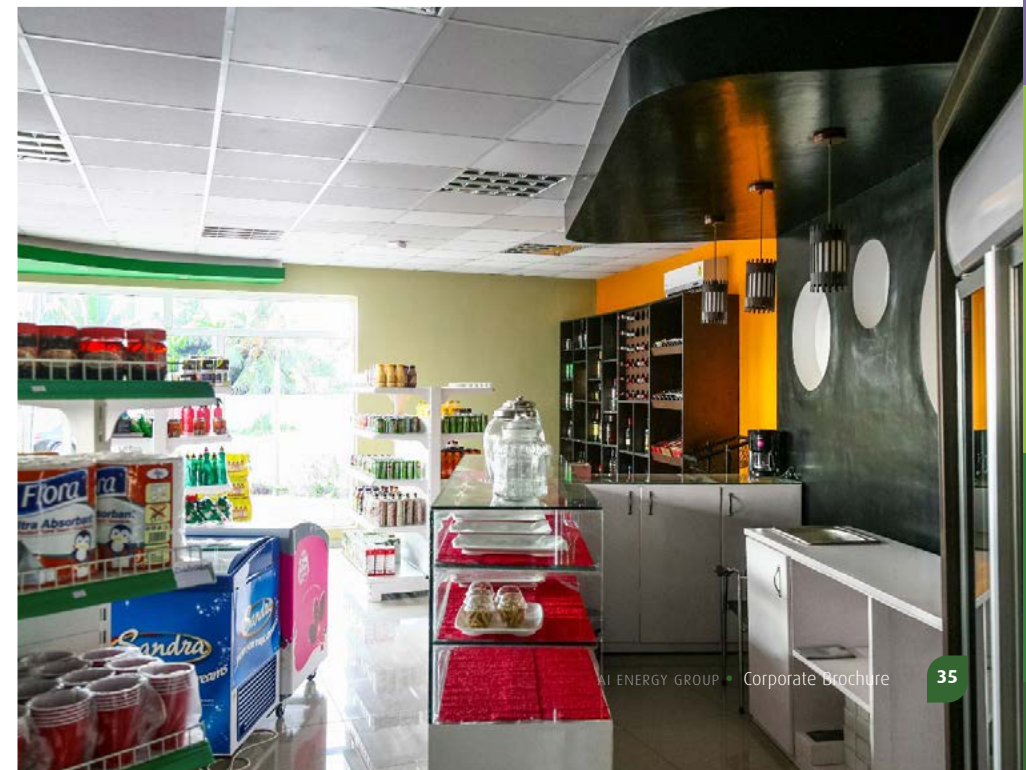


AI Retail Outlets are scattered across the length and breadth of Ghana with the sole aim of letting our esteemed and varied clients experience the taste of royal experience, excellent customer services, delivering quality fuel at the right quantity at the most competitive prices in Ghana.

These Retail Outlets are graded class A by the National Petroleum Authority due to our commitment to excellent infrastructure, well trained Pump Attendants, Quality Fuel, environmentally safe atmosphere with no incidents.

All Retail Outlets come with well-resourced Marts, the AI Delite. Everything you dream of is provided in our AI Delites at affordable prices for all and sundry.





Lubricants Distribution

We have a stock of AI branded Lubricants as well as other top branded lubricantss for vehicles, vessels, etc. Marine Lubricants of any grade, brand, quality, quantity can be delivered Onshore, Anchorage and Offshore in any waters in Ghana and the African regions.

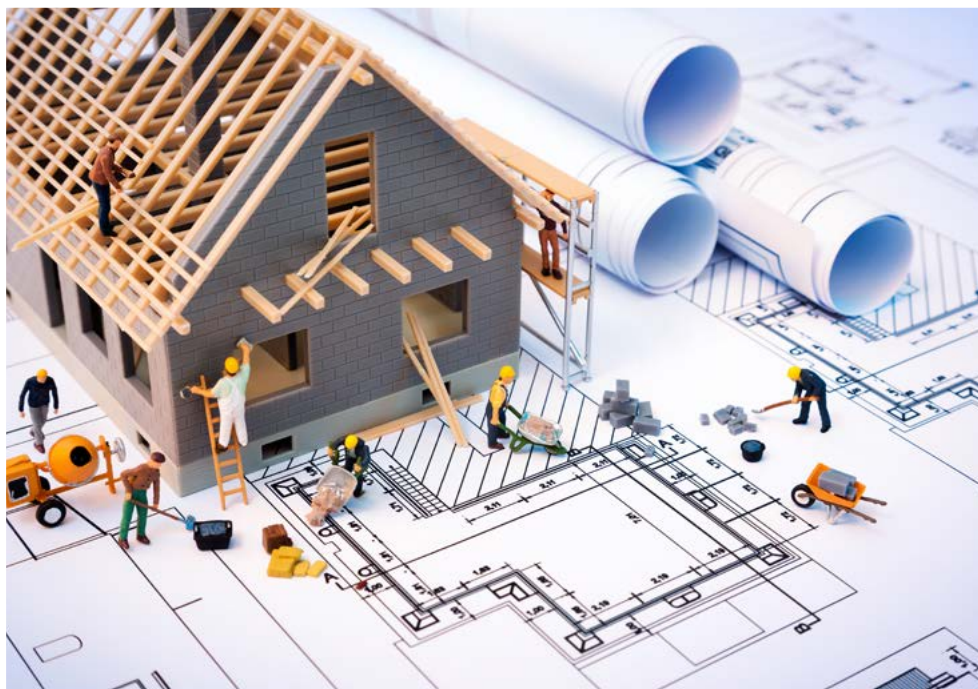




Projects & Maintenance

The projects department implements maintenance checks quarterly on all sites. All structures and stations set up by AI Energy go through a frequent maintenance culture. This is to ensure high levels of safety on all our sites.





Tank Installation



AI provides tank facilities for our bulk consumers at little to no cost based on the terms of agreement. Tank come in varied capacities depending on the volume of consumption, type of fuel, etc. These tank facilities are provided bearing in mind all the quality, safety, health and environment issues. This is what our engineers are internationally and locally trained on; commitment to excellent services at highly competitive prices. AI also provides dispensing pumps to our clients request at their locations and working yards.







Logistics and Support Service





Logistics and Support Service

AI Energy group is well resourced and equipped with state-of-the-art machinery to supply a comprehensive range of marine oils and other auxiliary services to offshore installations with any required volumetric demand. AI Energy is one of the few companies in Africa that possess the Offshore- floating Dynamic Positioning (DP)-capable Offshore Barges and Tankers of varying capacities which supplies without the intervention of vessels to rigs, FSOPs etc. offshore thereby reducing cost significantly for Drilling Campaigns.

Also, to meet customer fuel requirements downstream, AI Energy Group with our fleet of over 50 specially equipped road tanker trucks, have been able to ensure deliveries anytime

anywhere efficiently and effectively. Our tankers are equipped with flowmeters, 50-meter hoses and pumps and are all in excellent conditions.

Heavy duty well standardized and calibrated pumps, pumping 1,320 liters per minute are also part of the tools available in AI Energy Group's collections.

Service stations have become Logistics and Support service hubs. AI Energy Group by making clever use of their current assets have developed filling stations that can draw on the technical competence of Mechanics and Service technicians to take care of customers fleets by locating sites at easily accessible points in urban and rural areas. When the focus shifts and Electric

cars replace combustion engines soon, AI Energy filling stations will function as an operational center of an ecosystem comprising Mobility and Logistics services.





Human Capital & Resources



AI Energy Group is manned by a workforce of highly educated and technically trained astute operational team whose collective extensive experience and compliance of quality, health, safety, and environment management systems focuses on value creation to meet its customers' specific requirements in a timely, safe, and excellent manner.

AI Energy Group recognises and protects the quality of our people and promotes their health and safety. The Team is nationally and internationally trained to take up any challenge in the world. Our excellent service is attributed to our excellent, committed, and motivated team who put the needs of the clients above their needs. Being internationally certified to ISO 9001:2015 attest to our commitment

to excellent, top-notch international service and quality delivery.

We are T Compliance (Trace International) Certified Company, buttressing our commitment to anti-corruption and bribery in Ghana and all nations we operate in.

We support the creation of an ethical work environment, recognising diversity and professionalism of our team members. Environmental protection and sustainability are adhered to, non-discriminatory and non-persecutory work environment, free from any kind of lawsuit and oppression. We operate in the industry with loyalty, fairness and in compliance the regulators in accordance with the law.

AI Energy Group is responsible in the usage of corporate assets by protecting them against activities which could cause direct or indirect damage to the company's tangible or intangible resources. AI Energy staff are required to avoid illegal or dangerous behaviour and report any situation that could represent danger to the entity.





Awards



AI is internationally certified to ISO 9001:2015. This is a peerless achievement in the industry, attesting to our commitment to excellent, top-notch international service and quality delivery.

We are Trace International Certified Company, buttressing our commitment to anti-corruption and bribery in Ghana and all nations we operate in.

AI has been recognized as the Oil and Gas Company of the Year for two consecutive years in running, 2016 and 2015 by the Ghana Oil and Gas Awards (GOGA). Our Bulk Consumer Deliveries has been duly recognized by the Oil and Gas Ghana Awards (OGGA) as the best in 2016.









HEAD OFFICE (ACCRA/TEMA)

AI Energy Group Head Office:
20A Boundary Road,
Lakeside, East Legon, Accra, Ghana.
Tel. +233-030-254-2045
E-mail: info@aienergygroup.com.gh

AI ENERGY GROUP (TAKORADI)

Graceville Complex, Prison Road.
Takoradi, Western Region.
Tel +233-050-158-1440
Website: www.aienergygroup.com.gh

BUNKERING DEPARTMENT

tashare@aienergygroup.com.gh
Tel: +233-050-158-1434

pbaah@aienergygroup.com.gh
Tel: +233-050-158-1421